



# NWAAAE Newsletter

January 2010

## Upcoming Conferences

May 16-19  
AAAE Annual Conference  
Dallas, TX

August 2-6  
Advanced ASOS Course  
Boise, ID

August 4-6  
Airport Facilities Mgmt. Conf.  
Boise, ID

September 1-3  
Annual Chapter Conference  
Anchorage, AK



**NW Chapter Meeting  
at the  
AAAE Conference in  
Dallas, TX**

**Sunday, May 16th  
9:00 a.m. to 10:15 a.m.**

**Check conference  
materials for location.**



NWAAAE  
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## From the President.....

To the entire NWAAAE Chapter, Happy New Year! Wishing you and yours a very blessed 2010, filled with opportunities for Renewal, Health, Peace and Happiness.

Although 2009 was filled with challenges, and unprecedented economic declines, the new year of 2010 will also bring opportunities for new and emerging “best practices” whose genesis will be traced back to finding “Creative Solutions to Accelerate Recovery and Success from Economic Decline and Instability”. Sounds like a conference theme, I would bet that this theme re-appears in the coming months.

Einstein once wrote; "Problems cannot be solved at the same level of consensus in which they were created". Embracing this approach: We must not only push ourselves, but our organizations too, to find new solutions to historical issues and those facing the aviation industry. What defined success last year, is just that – last year's success. We are in a new year with new challenges and opportunities. This should provide encouragement to all in finding new solutions to new challenges created by our economic times. New leaders will be molded, new technologies will emerge on paper and soon enter the market, and new best practices will be created. All the more reason to stay engaged in your networking forums of AA AE and NWAAAE to collaborate, learn, grow and share

Reflecting once again on our last meeting in Spokane, deserves another round of accolades to the entire team of the Spokane International Airport and their impeccable job of hosting our fall conference. I was once told, that your favorite conference is the one you attend immediately after the one you hosted. Todd, I think you would agree there is a lot of truth in that statement. You and your team did an outstanding job and have raised the bar for those who follow! Thank you on behalf of all the attendees.

During my acceptance discussion to the general membership, I outlined an initiative to create a Protégée – Mentor Opportunities. Reflecting back on my career to date, several key people influenced me and vaulted my career simply by having the access to them during and beyond conferences. I would like to create that same opportunity for our emerging leaders within the NWAAAE Chapter tapping both the corporate and executive talent pools. If you have an interest, please fill out the enclosed form (see last page of newsletter) by identifying your desired role: Mentor or Protégée. Linda and myself will review and pair people together.

Over the years, the advice I received from Barclay Dick, Jim Bennett, and Jim Harris. Maury Clark, Hal Bostic, John Solomon, Dutch Bertholf, Krys Bart, Randy Berg, Lyn Leibowitz, Robert Olislagers, Tim Phillips, Jean Clark, Dave Gordon, Dave Giberson, Guy Gertz, Chris Kunze, Kim Day, Orville and Wilbur.....OK, scratch the last two names..... proved to be invaluable to my career advancement. I list this many names simply to pass along to others, I sit where I do today from the collective approach of learning from others, listening, especially to the supportive yet critical assessments and embracing the value of learning , no matter where you are in your career.

Please take advantage of this opportunity to team up with a “Coach, Mentor, Confidant and or Advisor” I would like to create a forum where all guards are dropped and discussions take place with the singular goal of helping someone reach their respective professional goal(s). Maybe you concern is that you are not originally from the airport – aviation industry or you have reservations because of gender or diversity in an industry that although recently has embraced seeking and promoting diversity, but in your eyes has a way to go or you are from a general aviation airport and or limited background and you would like to break into the air carrier airport arena, where ever your reference point is – I would like to find a “match “ for you to assist you in reaching the next level of your career.

Please take a moment and review the enclosed application and give serious consideration to signing up and help that person who occupies the shoes you once did in their careers seeking the next level and opportunity.

One final note, thank you to all the officers and Committee chairs and volunteers who step up to make this chapter one of the best in the Country – please see column at right.

We are all involved primarily to give to a group that we have received so much from, and for those new to the NWAAAE chapter, don't feel guilty about consuming more on the front end, over time you will develop an insatiable appetite to give back – we have all been bitten by the bug and you will too – there is no repellent that will save you!

Be Well, Be Safe  
John

### **Officers & Board Members**

John Kinney, Denver  
President  
Robert Olislagers, Centennial  
Immediate Past President  
Todd Woodard, Spokane  
1<sup>st</sup> Vice President  
Tim Doll, Eugene  
2<sup>nd</sup> Vice President  
Richard McConnell, Boise  
Secretary/Treasurer  
Richard Paquette, Victoria  
North Board Member  
William Restall, Saskatoon  
North Board Member  
John Parrott, Anchorage  
West Board Member  
Daren Griffin, Portland  
West Board Member  
Mark Earle, Colorado Springs  
East Board Member  
Al Stuart, Salt Lake City  
East Board Member  
Chris Greene, RS&H  
Corporate Board Member

### **Committee Chairs**

David Ulane, Aspen/Pitkin County  
AAAE Accreditation &  
National Board of Examiners  
William Restall, Saskatoon  
Internship/Scholarship  
Mark Earle, Colorado Springs  
Internship/Scholarship  
Robert Olislagers, Centennial  
NWAAAE Nominating  
Al Stuart, Salt Lake City  
Operations/Safety/Planning  
Mark Crosby, Portland  
Transportation Security Services

## ***.....and the Immediate Past President***

It has been a privilege and an honor to serve as your President this past year and I would like to thank the Board, Executive Secretary Linda Tepper and the Membership for the support I received during this challenging time. I was also deeply honored to receive the AAAE Leadership Award from Chairman John Duval. Spokane was an outstanding venue and I wish to thank B/G Neal Sealock (USA-Ret.) and Todd Woodward for a great conference. It was a privilege to give Linda Tepper a much deserved President's Award, as her work on behalf of the chapter is always above the call of duty and we are fortunate to have such a dedicate colleague in our midst. Finally, a thank you to John Kinney, your new President for 2009-2010, for being a friend of more than 20 years, an admired colleague and of course, a foot fashionista for creating the first-ever “execu-flops”, so I can now go anywhere in style!

Thank you all, Robert Olislagers

# 2009 NWAAAE/INAC Scholarship Recipients



**Jordan Tatton, Junior at Westminster College**  
**Hometown: Helper, Utah**

“I absolutely loved Disney’s Peter Pan when I was little – I always wanted to fly. For my 15<sup>th</sup> birthday my parents had a family friend take me up on an intro flight. There was no going back.” In addition to working on her degree, Jordan has been making progress on attaining her private pilot’s license and helped start a local chapter of Women in Aviation.

Career Goal: To work as a Director of Marketing at an FBO

**Jonathan Galvan, Senior at Westminster College**  
**Hometown: Los Angeles, CA**

“As a first generation college student, coming from a Latino heritage, single-parent household, I left my family in Los Angeles at the age of 18 to accomplish my dream. Attending school full time and working two part-time jobs to work my way through school has been an extreme effort that I’ve had to endure through my academics at Westminster. This aviation scholarship would greatly help pay for my education that I so much long for.”

Career Goal: Work with Southwest Airlines or join the Air Force



**Adrian Gafton, Year 2 at British Columbia Institute of Technology**  
**Hometown: Chisinau, Moldova**

“My grandfather was a pilot with the Soviet Airline – Aeroflot. Once I happened to find one of his pictures with Yuri Gagarin. All these proud and impressive men in uniforms left an unforgettable mark in my rather adult mind. I realized that aviation and everything that ties to it is tremendously appealing to my eyes and mind.” Adrian will use the scholarship money towards completing his aviation degree.

Career Goal: Obtain a BS in Professional Aeronautics from Embry Riddle



**Bobby Lee, Year 2 at British Columbia Institute of Technology**  
**Hometown: Burnaby, British Columbia**

“I emigrated to Canada in February 2005 and held two jobs at financial institutions before I enrolled into BCIT. I have always been interested in the aviation industry and aim to make airport management my career. I am convinced that my management and organization experience in the banking industry has helped me to excel in my BCIT program and benefit from my practicum at YVR Airport Aviation Marketing Department.”

Career Goal: To hold a senior management position in a large international airport



## ***Tough Times***

It's tough times for everyone right now – for our friends, family, peers, and our Airports.

“Our” Airports? Of course. While our perspectives vary, from business, to governmental, to jurisdictional, all focus on the longstanding viability of airports. This certainly holds true for airport consultants. While airport executives have a vested interest in the facilities they manage, airport consultants, whether planning for or designing airport infrastructure, also take a great deal of pride in the facilities they help create and maintain.

It's clear the airport industry enjoys an exceptionally tight knit, close working relationship across the public and private sectors of the industry. The distribution of American Recovery and Reinvestment Act (ARRA) funds last spring was the latest example in the long history of teamwork between airport management and their consultants. Hearing about engineers or architects completing projects in four to eight weeks was commonplace. The result of this teamwork is that approximately 54 airports in the NWAAAE region received stimulus money totaling over \$222 million (based upon original project estimates). This is nothing to scoff at.

As we continue to look at climbing out from the recession, this same teamwork should prevail. While no funding apparatus is for sure to date, effective strategic planning to prepare for any contingencies is prudent. Should additional stimulus funding or late-season discretionary funds become available, assuredly, the FAA Northwest Mountain and Alaskan Regions will look to capitalize on any future funding and airports should prepare accordingly. Through the end of last year, talk of a follow-on stimulus bill has been relegated to the House of Representatives, but with the repayment of several billion dollars of TARP funds by the banking industry, a stimulus bill remains possible via the *Jobs for Main Street Act*. Further, with national unemployment expected to remain in the 10% range at least well into this year, the potential that Congress will pass a second jobs/stimulus

bill probably increases. Certainly any funding initiative will be tempered as the deficit continues to grow, but Airports should be prepared just the same, and that means discussing it with their consultants now. If funding does become available, understand that the FAA hates leaving money on the table as much as you do. This week, Senate leaders drafted an initial version of an \$80 billion stimulus/jobs creation bill. While it will surely change before it goes to the floor and is nowhere near the magnitude of the \$154 billion measure that the House passed along party lines in December, it is a step closer for Congress to pass another stimulus bill. Ultimately good news.

Strategic planning provides the definition you will need to address that contingency and nothing makes your consultant happier than a chance to swing the bat for you, so to speak. Some even have the resources to assist you in lining up available funding as well. In order to effectively plan ahead, understand the FAA's outlook towards the AIP grant program. New projects cannot materialize from left field at the eleventh hour. What is shown on your ALP? What does your ACIP say? How credible is your project cost estimate? And an often overlooked question; has all requisite NEPA documentation been completed? Bringing in your consultant early will address these questions. While the process will perhaps raise new queries that must be answered, it will also provide requisite solutions so you have viable projects that best position your airport for expedited schedules and grant funding. Your consulting team will appreciate being in on the ground floor, even before a project materializes. It helps them plan ahead as well, to allocate resources, and provide the best service possible. Airport managers should capitalize on the tight knit relationships present in our industry. It's to mutual benefit. The probable result of such effective communication and coordination - a funded project - is win-win for all. Don't get caught with your bat resting on your shoulder.

*by Christopher Greene. RS&H*

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### ***NWAAAE Protégée – Mentor Program***

Name \_\_\_\_\_  
Airport \_\_\_\_\_  
City/State \_\_\_\_\_  
Phone \_\_\_\_\_ Email \_\_\_\_\_

I would like to be a:  Mentor  Protégée  
Do you have a preferred mentor? \_\_\_\_\_  
My interest is in:  Management  Operations  Security  Planning/Engineering  Finance  
 Other \_\_\_\_\_

Please return form to: ltenner@flvkfalls.com or bv fax to (541)883-5376

**2010 NWAAAE Annual Conference**  
**September 1-3, 2010**  
**Anchorage, Alaska**



Mark your calendar and make plans now because you don't want to miss this conference!! Informative sessions, exhibitors offering the latest in services and products, great networking opportunities and the chance to see behind the scenes at the 5<sup>th</sup> busiest cargo airport in the world are just some of the reasons to put this conference on your calendar.

Not to mention that this conference has been scheduled to coincide with the U.S. Labor Day weekend and the Hilton is generously extending the conference group rate to three days before and after the conference. So come early, stay late and enjoy all that Anchorage and Alaska has to offer.

To make room reservations contact:

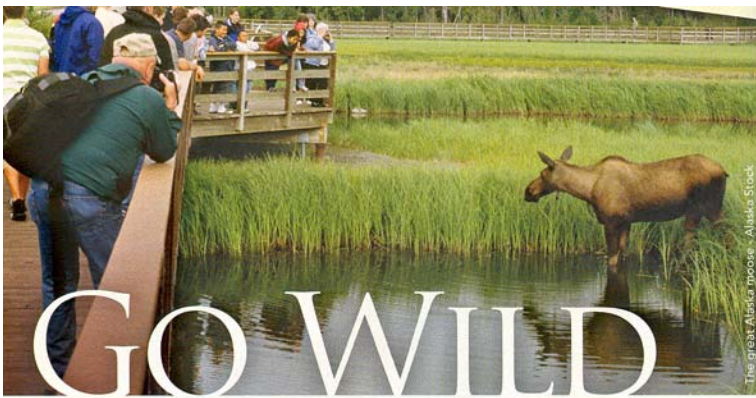
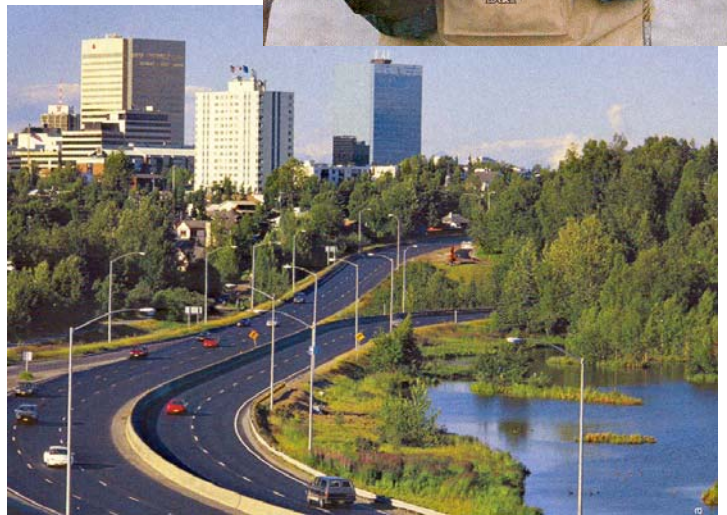
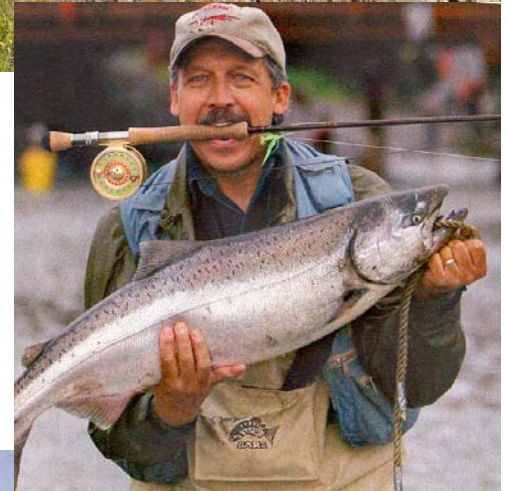
Hilton Anchorage

1-800-445-8667

Group Rate Code: NWAAAE

Room rate: \$185/night plus taxes

**Sponsors and Exhibitor opportunities are available for this conference – contact Linda Tepper at [ltepper@flykfalls.com](mailto:ltepper@flykfalls.com) or (541)883-5372 for more information.**



**Need help in planning your  
time in Anchorage?**

**Contact the  
Anchorage Convention & Visitors Bureau  
[www.GoAnchorage.net](http://www.GoAnchorage.net)  
(907)274-3531**